



CONSENSUAL AGREEMENT AND UNDERTAKING

("Agreement")

Between

THE MARKET PRACTICES COMMITTEE

("Committee")

of

THE LIFE INSURANCE COUNCIL OF SASKATCHEWAN

("Council")

And

NextPhase Financial Inc.

(the "Agency")

The Agency, through its designated representative Nick Ylioja (the "DR") acknowledges and agrees that it received the Notice regarding a proposed action pursuant to Section 10-11 of *The Insurance Act* (the "Act"), and the reasons therefor from Council, dated January 30, 2023.

The Agency acknowledges and agrees that it is guilty of misconduct by violating Council Bylaws as follows:

Bylaw 3-1 Licences and obligations

(4) A licence imposes on the licensee, and if a business, the designated representative, obligations including but not limited to, the following:

(c) to immediately notify LICs of:

(i) the failure to maintain the prescribed financial security requirements (errors and omissions insurance or the bond), pursuant to sections 5-10 and 5-23 of the regulations;



Bylaw 4-1 Professional misconduct

(1) For the purposes of the Act, the regulations and these bylaws, professional misconduct is a question of fact but includes any matter, conduct or thing, whether or not disgraceful or dishonorable that:

(c) is a breach of the Act, the regulations or these bylaws.

The Agency acknowledges and agrees that:

- a. Its right to make a written submission to or appear before the Committee at an oral hearing to make representations as to why this action should not be taken has been explained to the DR and that he fully understands the Agency's rights and/or obligations.
- b. The Agency waives its right to make a written submission to the Committee or to appear before the Committee at an oral hearing and chooses to resolve this matter by way of this Agreement and accordingly waives any right of appeal with respect to this action.
- c. This Agreement does not preclude Council from pursuing any other investigation and/or sanctions against the Agency for activities not identified in this Agreement that may be in violation of the Act, the regulations or Council Bylaws.
- d. The Agency has been advised that it is in its best interest to obtain independent legal advice before entering into this Agreement. The Agency has either:
 - a. obtained such independent legal advice prior to executing this Agreement;
or
 - b. has willingly chosen not to obtain such advice prior to executing this Agreement.
- e. The DR hereby affirms that he has read and understands the terms of this Agreement and is signing, on behalf of the Agency, voluntarily and of his own free will.



The Agency, having waived its rights, accepts and undertakes to fulfill the sanctions imposed by the Committee as follows:

- a. Pay a penalty in the amount of \$300.00
- b. Pay the costs of investigation in the amount of 4 hours x \$110.00 = \$440.00
- c. Pay the fine and costs, in the total amount of \$740.00 within thirty (30) days from the date of this Agreement.

The Committee's Agreement:

Upon fulfillment of the sanctions imposed, the Committee agrees this to be the full and final resolution of the violations of Council's Bylaws by the Agency as outlined in this Consensual Agreement and Undertaking

Originally signed by: Nick Ylioja

**Nick Ylioja, Designated Representative
for NextPhase Financial Inc.**

February 14, 2023

Date

Originally signed by Grant Laube for:

**THE MARKET PRACTICES COMMITTEE
Life Insurance Council of Saskatchewan**

February 14, 2023

Date

Penalties affecting insurance intermediary's licence

5-39(3)

If a penalty imposed against a holder of an insurance intermediary's licence pursuant to subsection (2) is not paid within 30 days after the holder is served with the written notice of the penalty and the decision of the Superintendent is not appealed, the licence is automatically suspended immediately following the last date for paying the penalty or appealing the decision, whichever is later, and remains suspended until the penalty is paid or the licence expires.